



SMART
SAFE
SUSTAINABLE CHOICES

2015 is here and JTA is really excited about the opportunities for Disadvantaged Business Enterprises (DBE) and small business owners that this year will bring.

JTA will be offering the first annual **Business Development Academy** this month. Many of you signed up for the training at the JTAMobilityWorks Partnership Forum held in October. This training is designed to better prepare professional, technical and construction consultants and contractors on critical processes and business development. Each session will be presented by subject matter experts including transportation industry professionals and transit technicians.

Here are dates and topics to be covered:

Seminar One	January 13	Bonding, Wrap Up Insurance, Worker's Compensation, Safety and Financial Management
Seminar Two	January 20	Bidding, Estimating, Scheduling, Invoicing and Certified Payroll
Seminar Three	January 27	Negotiating Contracts, Compliance, Building Relationships, Teaming, Marketing and Workforce Development

Each seminar in the series will start and last two hours from 5:30-7:30 p.m.

All seminars will be held at the FDOT-Training Center 2189 Edison Ave. Jacksonville, Florida

To register for the JTA Business Development Academy or if you have questions, please contact Cesar Matos at (904) 633-8533 or cmatos@jtafla.com.

Be sure to sign up today!